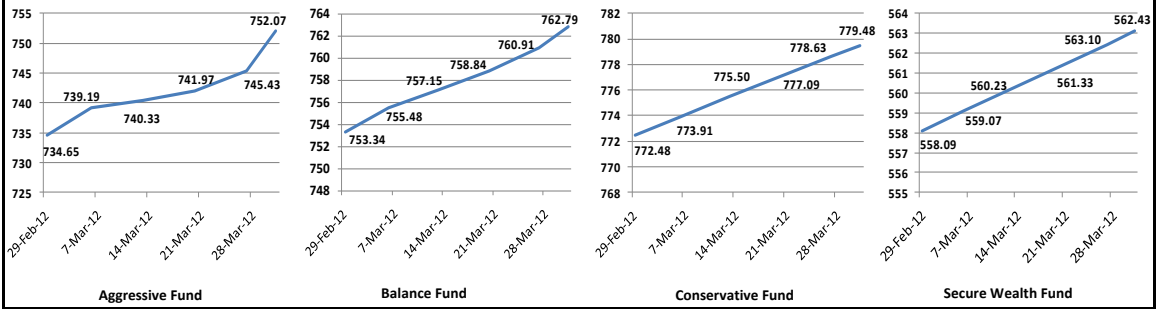
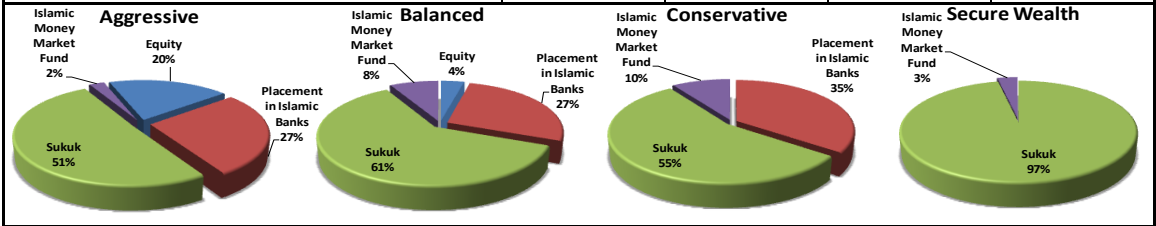




Performance of Pak-Qatar Unit Fund as at 31st March 2012



		Aggressive	Balanced	Conservative	Secure Wealth
Net Asset Value (NAV) at inception		500.00	500.00	500.00	500.00
Inception Date			09-Apr-08		26-Apr-11
Net Asset Value (NAV) at end of 2011	31-Dec-11	702.84	735.78	758.56	547.33
NAV as at	31-Mar-12	752.07	762.79	779.48	563.10
Assets Under Management	31-Mar-12	116,315,400	810,574,498	46,016,351	39,192,881
Return since beginning of year (annualized) net of IMC		26.59%	13.22%	9.56%	10.06%
Return for the month (annualized)		26.42%	13.27%	9.17%	9.07%
Return since inception of the fund (annualized) net of IMC		11.17%	11.71%	12.55%	12.05%



Commentary

Money market situation

The purpose of the central bank for any state is to keep economic indicators intact while maintaining long term sustainable growth. Monetary policies last year focused on growth, by slashing 2% from the discount rate. This was done to break the impasse that the economy was in. Presently, economic indicators are deteriorating, the factors of which are 1) IMF repayments 2) Increasing oil prices 3) Lack of control over fiscal expenses and 4) Government borrowing. Focus of the SBP has to shift from growth stance to consolidation stance. The monetary policy announcement on April 2012 will determine the future direction of the economy. It is expected that status quo will be maintained as SBP will play the waiting game to see the impact on the economic indicators. If things continue as they are, the SBP may increase the discount rate in future monetary policies. There was lack of liquidity in the money market, the SBP intervened and conducted 7 OMOs where liquidity was injected on five occasions, and wiped out in the other two. A T-Bill auction was also conducted, cut offs of which were 11.82%, 11.90% and 11.94% for 3, 6 and 12 months respectively. KIBOR rates increase 3 basis points to end at 11.97%.

Equity market situation

During the month of March 2012, KSE 100 index grew by 6.86% to close at 13,762 points. The overall range was 934 points, maximum being 13,764 on the 30th of March 2012; minimum being 12,830 points on 1st March 2012. The average trading volume increased to 336 million from 185 million for February 2012, increasing 82% month on month showing improved liquidity.

Following is KSE 100's performance as compared to international markets:

Country	Index	Feb-12	Mar-12
UK	FTSE	3.34%	-1.75%
USA	Nasdaq	5.57%	3.99%
USA	Dow DJI	2.53%	2.01%
China	Shanghai	5.93%	-6.82%
Hong Kong	Hang Seng	6.32%	-5.19%
Japan	Nikkei-225	10.46%	3.71%
India	BSE-30	3.25%	-1.96%
Pakistan	KSE 100	8.45%	6.86%

The point of concern remains the SRO circular on CGT amendments which is yet to be implemented. If these amendments are employed there will be an extended rally on the equities side. HUBCO will be further offloaded by international investors, purchased by local players showing confidence in the market. Going forward the SRO, political situation, budget and monetary policy will be key determinants for market performance.

Participant Investment Fund and Secure Wealth Fund

Returns for Aggressive and Balanced funds for the month were 26.42% and 13.27% respectively. These funds performed above market return due to superior sector selection as the cement industry outperformed the market. Conservative and Secure Wealth Fund posted a return of 9.17% and 9.07% respectively. This return is lower as compared to previous periods due to the impact of monetary easing and by marking to market of the funds. After the entire marking to market activity takes place, the funds will be back to their post discount rate cut trajectory.

Our methodology of calculating rate of return is as follows:

$$\left[\frac{(\text{Ending value of unit price} - \text{Beginning value of unit price})}{\text{Beginning value of unit price}} \times \frac{365}{\text{no. of days invested}} \right] - 1.5\%$$

Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.