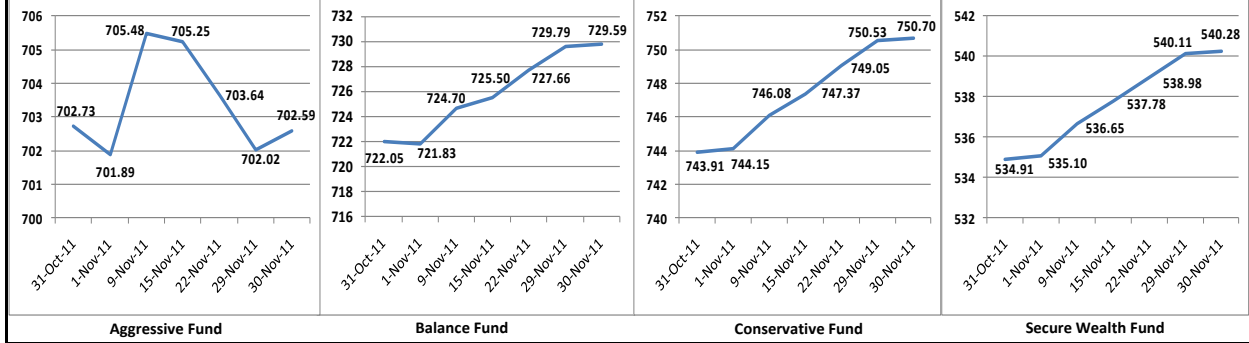
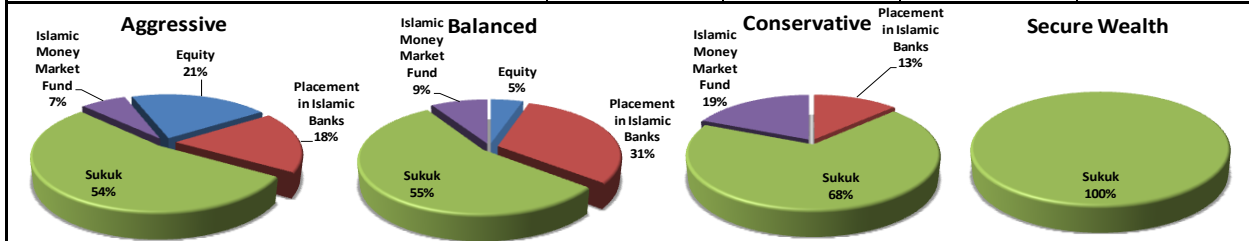




**Performance of Pak-Qatar Unit Fund as at 30th November 2011**



		PAK-QATAR UNIT FUND			
		Aggressive	Balanced	Conservative	Secure Wealth
Net Asset Value (NAV) at inception		500.00	500.00	500.00	500.00
Inception Date			09-Apr-08		26-Apr-11
Net Asset Value (NAV) at end of 2010	31-Dec-10	659.95	663.45	676.07	-
NAV as at	30-Nov-11	702.59	729.79	750.70	540.28
Assets Under Management	30-Nov-11	87,830,418	642,590,462	36,337,695	32,809,097
Return since beginning of year (annualized) net of IMC		5.56%	9.43%	10.56%	-
Return since inception of the fund (annualized) net of IMC		9.62%	11.11%	12.26%	11.99%



**Commentary**

**Money market situation**

Rates remained flat for the month of November with the market experiencing a liquidity crunch. Due to which 4 OMOs were conducted by the SBP where liquidity was injected. As per the last monetary policy, discount rate was cut by 150 bps. The discount rate was kept at 12.00% (announced on 30<sup>th</sup> November 2011) as SBP acknowledged fiscal weaknesses, decreasing foreign inflows, government borrowing and inflation being threats to macroeconomic stability.

**Equity market situation**

The KSE 100 index decreased by 336 points (-2.83% month on month), closing in at 11,533. The average volumes were 45 million as opposed to 92 million last month. High volatility was witnessed during the month, the highest daily fall was 154 (-1.32%) points on the 28<sup>th</sup> of November; the largest increase was 150 points (+1.27%) on the 4<sup>th</sup> of November. Foreigners offloaded net equity worth of USD 4.8 million, a decrease from USD 82.20 million from the previous month. The net outflow normalized as there was selling of HUBCO by Xenel Corporation in the last month. Attached is the performance of Global Markets:

Country	Index	Oct-11	Nov-11
UK	FTSE	8.11%	-0.70%
USA	NASDAQ	11.14%	-2.39%
USA	Dow Jones	9.54%	0.76%
China	Shanghai	4.62%	-5.46%
Hong Kong	Hang Seng	12.92%	-9.44%
Japan	Nikkei	3.31%	-6.16%
India	BSE Sensex	7.60%	-8.93%
Pakistan	KSE 100	0.91%	-2.83%

The fertilizer sector was in the limelight for the month as gas supply and Urea prices were in the economic news forefront. Political news dominated the market, the first issue was the “Memogate” scandal due to which Pakistan’s ambassador to the U.S. Mr. Hussain Haqqani resigned. The second issue was NATO attack on Pakistani Soil, after which Nato’s supply was blocked. Investors remained on sidelines, taking a cautious stand. In the month of December, gas supply and its impact on fertilizer sector; the outcome of Pak-U.S. relations will determine the direction of the market.

**Participant Investment Fund and Secure Wealth Fund**

The return for the month for Aggressive and Balanced Funds were -0.33%, 11.48% respectively. The decreased equity allocation to Balanced fund as well as LESCO’s final settlement led to a higher rate of return although the equity market decreased during the month. Conservative and Secure Wealth Funds return for the month were 8.87% and 9.90% respectively. The returns were comparatively lower, not due to realized loss by the fund, rather it was due to decrease in price of Century Paper and SSGC Sukuk. It is worth mentioning that the Sukuks invested have an impeccably higher quality as compared to Sukuk mutual funds in the market

Going forward, sukuks which were risky have become ideal due to the discount rate cut. Therefore, we will invest in Engro Sukuk which we had offloaded. This will increase yield in a market with limited options.

Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.