



# Performance of Pak-Qatar Unit Funds

Dec'18

## Economic Review

On economic front, govt. has been able to emerge victorious of its Foreign Exchange Reserves crisis for short term with aid from friendly countries. This has been achieved with aggressive foreign visits and aided by developing international and regional situation. The country has secured Saudi Arabian and UAE support packages of USD 3billion each along with deferred payment facility as well as assistance from China to manage repayment crisis. Govt. has also been in talks with IMF for a program loan on which positive progress is visible, a crucial signal for investors. Govt. is also focusing on long term sustainable solution to Current Account deficit which will set the country on long term sustainable growth trajectory. Contractionary policies continue with increase of 150bps in target rate taking it to 10% in last Monetary Policy. Govt. has also depreciated currency by around 33% in the last calendar year.

As a result, Inflationary pressure spiked as CPI increased by 6.2% on Y/Y basis averaging around 6.05% in 1HFY19. Central bank expects CPI to further increase as govt. moves to increase gas and electricity price and introduce a second round of regulatory duties in coming budget.

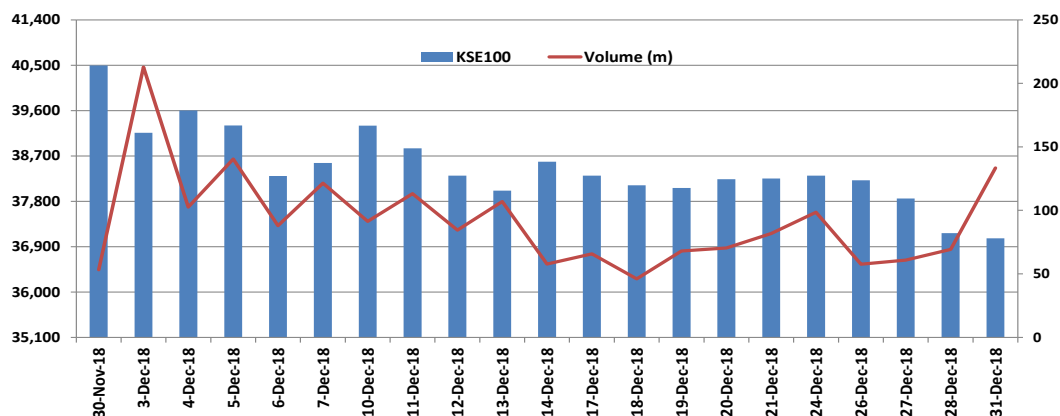
On the monetary side, SBP conducted PIB auction with a participation of around PKR24 billion with cut-off yields stood at 12.25%, 12.70%, & 13.15% for 3years, 5 years, and 10years respectively. SBP also conducted Bai Muajjal for the only floater rate GoP Ijara in which SBP mopped up PKR72.55 billion out of total participation of PKR76.55 billion.

## Equity Market Review

CY18 ended with another tough year for equity markets. Increased volatility and upward sloping yield curve took its brunt on capital markets. PSX benchmark KSE100 index produced another consecutive negative return in CY18 return turning at -8.41% and KMI30 plunged at -10.84%. The month of December took a violent turn on PSX making it fall sharply due to unexpected monetary tightening by 150 basis points. This was culmination of increased policy rate from 5.75% to 10% by year end as well as PKR:USD which eroded nearly 33% in CY18. Market decline was broad based with Oil, Cements, Steel, OMCs all undergoing significant corrections. Foreign investors remained net sellers of around USD537million. CY18 witnessed greater participation from Insurance Companies with net buying of around USD 313 million followed by Individuals and Companies of around USD 153million and USD 109 million which increased market depth.

CY19 theme remains defensive focused on sectors which are more responsive to macro shifts i.e. E&P, Power and Banks along with active focus on depressed valuations for selected scrips.

Country	Index	Dec-18	Nov-18
UK	FTSE-100	-3.61%	-2.07%
USA	Nasdaq	-9.48%	0.34%
USA	Dow 30	-8.66%	1.68%
China	Shanghai	-3.64%	-0.56%
Hong Kong	Hang Seng	-2.49%	6.11%
Japan	Nikkei-225	-10.45%	1.96%
India	BSE-30	-0.35%	5.09%
Pakistan	KMI 30	-10.55%	-4.67%
Pakistan	KSE 100	-8.47%	-2.77%





# PIF-Aggressive Fund

**PAK-QATAR**  
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Together for the Future

Dec'18

## Fund Objective

The objective of investments is to enhance returns through a well-diversified, prudently invested portfolio while considering customer needs, regulatory restrictions and overall corporate strategy of PQFTL. The Fund intends to achieve capital appreciation with medium to long term investment horizon by taking enhanced exposure to equities and fixed income investments.

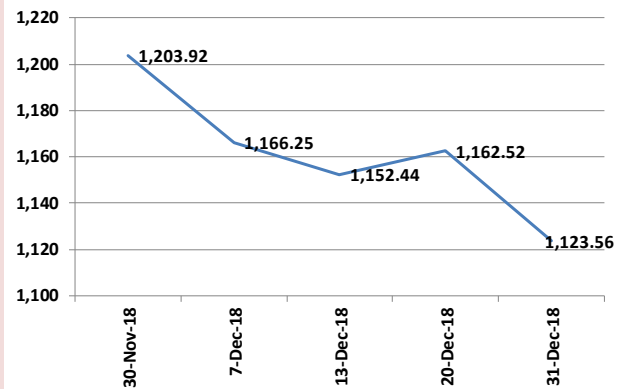
## Fund Information

**Fund Name** PIF-Aggressive Fund  
**Fund Size** PKR 1,820,346,087  
**Unit Price** PKR 1,123.5634  
**Category** Aggressive  
**Pricing Mechanism** Forward  
**Pricing Days** Official Working Days  
**Benchmark** Composite of (KMI-30 YTD & Average Return on Islamic Bank) based on actual allocation

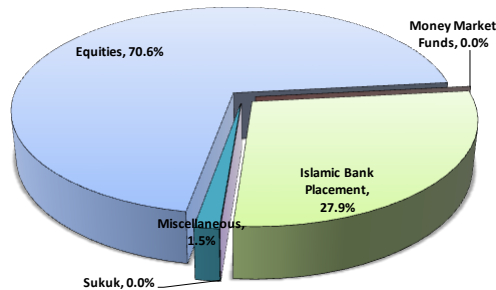
**Auditors** EY Ford Rhodes,  
Chartered Accountants  
**Appointed Actuary** Abdul Rahim Abdul Wahab

## Investment Committee

Zahid Hussain Awan Chairman  
 Abdul Basit AL-Shaibei Member  
 Muhammad Nasir Ali Syed Member  
 Abdul Rahim Abdul Wahab Member  
 Muhammad Kamran Saleem Member & Secretary



Fund Returns	
	Return
1-month (absolute net of IMC)	-8.05%
Benchmark - (1-month absolute net of IMC)	-7.31%
Calendar YTD (absolute net of IMC)	-3.21%
Benchmark YTD (absolute net of IMC)	-5.69%
3-Years (absolute net of IMC)	2.3%
5-Years (absolute net of IMC)	20.3%
Since Inception (absolute net of IMC)	107.7%



Asset Allocation		
	Dec'18	Nov'18
Equities	70.6%	61.7%
Money Market Funds	0.0%	0.0%
Islamic Bank Placement	27.9%	37.6%
Sukuk	0.0%	0.0%
Miscellaneous	1.5%	0.7%

Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.



# PIF-Balanced Fund

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Dec'18

## Fund Objective

The objective of investments is to enhance returns through a well-diversified, prudently invested portfolio while considering Customer needs, regulatory restrictions and overall corporate strategy of PQFTL. Objective is to provide capital appreciation with a modest risk profile and a medium to long-term investment horizon by investing in a portfolio of fixed income instruments and a flavor of equity investments.

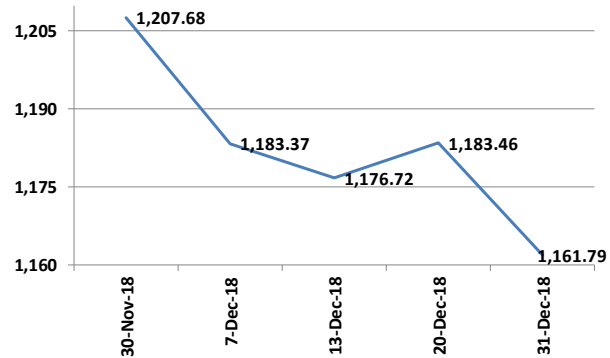
## Fund Information

**Fund Name** PIF-Balanced Fund  
**Fund Size** PKR 5,221,064,201  
**Unit Price** PKR 1,161.7941  
**Category** Balanced  
**Pricing Mechanism** Forward  
**Pricing Days** Official Working Days  
**Benchmark** Composite of (KMI-30 YTD & Average Return on Islamic Bank) based on actual allocation

**Auditors** EY Ford Rhodes,  
Chartered Accountants  
**Appointed Actuary** Abdul Rahim Abdul Wahab

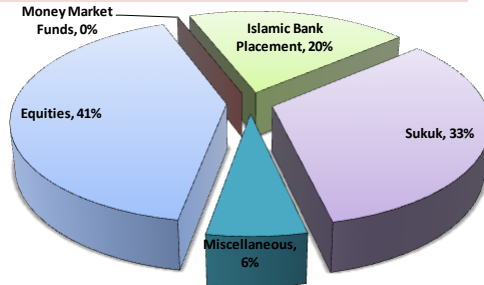
## Investment Committee

Zahid Hussain Awan Chairman  
 Abdul Basit AL-Shaibei Member  
 Muhammad Nasir Ali Syed Member  
 Abdul Rahim Abdul Wahab Member  
 Muhammad Kamran Saleem Member & Secretary



## Fund Returns

	Return
1-month (absolute net of IMC)	-4.71%
Benchmark - (1-month absolute net of IMC)	-3.98%
Calendar YTD (absolute net of IMC)	0.98%
Benchmark YTD (absolute net of IMC)	-2.47%
3-Years (absolute net of IMC)	7.4%
5-Years (absolute net of IMC)	26.1%
Since Inception (absolute net of IMC)	114.7%



## Asset Allocation

	Dec'18	Nov'18
Equities	41%	38.6%
Money Market Funds	0%	0.0%
Islamic Bank Placement	20%	27.0%
Sukuk	33%	29.4%
Miscellaneous	6%	4.9%

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# PIF-Conservative Fund

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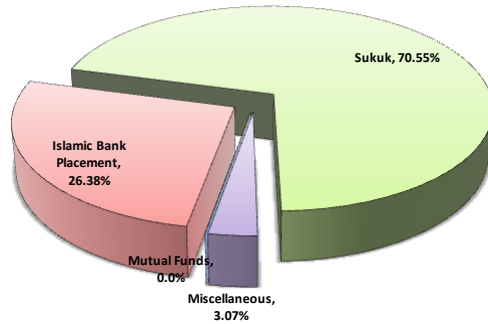
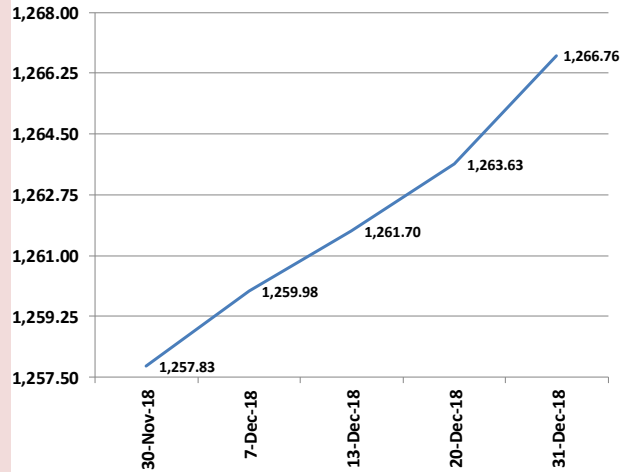
Dec'18

## Fund Objective

The objective of investments is to enhance returns through a well-diversified, prudently invested portfolio while considering Customer needs, regulatory restrictions and overall corporate strategy of PQFTL. The Fund aims to provide stable return exhibiting low volatility with capital preservation by constructing a portfolio composed of fixed income and Mutual Funds investments.

## Fund Information

<b>Fund Name</b>	PIF-Conservative Fund	
<b>Fund Size</b>	PKR 1,576,867,803	
<b>Unit Price</b>	PKR 1,266.7626	
<b>Category</b>	Conservative	
<b>Pricing Mechanism</b>	Forward	
<b>Pricing Days</b>	Official Working Days	
<b>Benchmark</b>	Average Return on three Islamic Bank	
<b>Auditors</b>	EY Ford Rhodes, Chartered Accountants	
<b>Appointed Actuary</b>	Abdul Rahim Abdul Wahab	
<b>Investment Committee</b>		
Zahid Hussain Awan	Chairman	
Abdul Basit AL-Shaibei	Member	
Muhammad Nasir Ali Syed	Member	
Abdul Rahim Abdul Wahab	Member	
Muhammad Kamran Saleem	Member & Secretary	



Fund Returns	
	Return
1-month	8.2%
Benchmark - (1-month)	6.4%
3-months	8.4%
Calendar YTD	5.9%
Benchmark (CYTD)	5.7%
Since Inception	8.2%
3-Years	6.3%
5-Years	7.5%
Since Inception (absolute net of IMC)	134%

Asset Allocation		
	Dec'18	Nov'18
Mutual Funds	0.0%	0.0%
Islamic Bank Placement	26.38%	18.5%
Sukuk	70.55%	80.0%
Miscellaneous	3.07%	1.5%

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## PIF-SecureWealth Fund

Dec'18

### Fund Objective

The objective of investments is to enhance returns through a well-diversified, prudently invested portfolio while considering Customer needs, regulatory restrictions and overall corporate strategy of PQFTL. The fund aims to provide competitive returns from a portfolio of low credit risk with prime focus on investment in Sukuks rated (A and above), Islamic Deposits and Mutual Funds.

### Fund Information

**Fund Name** PIF-Secure Wealth Fund  
**Fund Size** PKR 100,658,596  
**Unit Price** PKR 924.7186  
**Category** Conservative  
**Pricing Mechanism** Forward  
**Pricing Days** Official Working Days

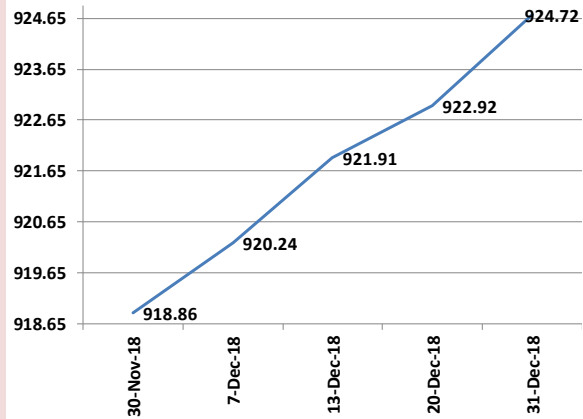
**Benchmark** Average Return on three Islamic Bank

**Auditors** EY Ford Rhodes ,Chartered Accountants

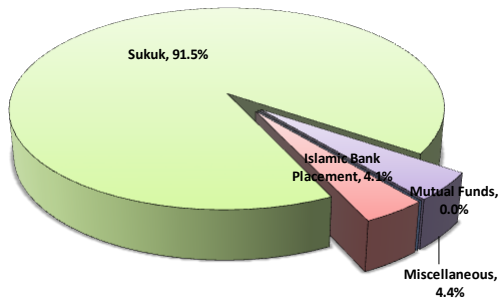
**Appointed Actuary** Abdul Rahim Abdul Wahab

### Investment Committee

Zahid Hussain Awan Chairman  
 Abdul Basit AL-Shaibei Member  
 Muhammad Nasir Ali Syed Member  
 Abdul Rahim Abdul Wahab Member  
 Muhammad Kamran Saleem Member & Secretary



Fund Returns	
	Return
1-month	7.5%
Benchmark (1-month )	6.4%
3-months	7.8%
Calendar YTD	5.7%
Benchmark (CYTD )	5.7%
Since Inception	7.8%
3-Years	6.5%
5-Years	7.8%
Since Inception (absolute net of IMC)	78.5%



Asset Allocation		
	Dec'18	Nov'18
Mutual Funds	0.0%	0.00%
Islamic Bank Placement	4.1%	6.85%
Sukuk	91.5%	92.60%
Miscellaneous	4.4%	0.55%

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